



## Hill International

Hill International, Inc.  
 Marlton, NJ  
[www.hillintl.com](http://www.hillintl.com)

### Industry:

Engineering & Construction

### Annual Revenue:

US\$380.5 million

### Employees:

2,300

### Oracle Products & Services:

Primavera P6 Enterprise Project  
 Portfolio Management  
 Primavera Contract Management  
 Primavera Risk Analysis

**“Oracle’s Primavera applications helped us gain efficiency and foresight in contract management, as well as follow our plan and hit all of our key scheduled milestones on this complex construction management project.”** – Shawn Pressley, Vice President of Project Management Systems and Development, Hill International, Inc.

### Hill International, Inc. Completes Complex \$400 Million Construction Project on Time, within Budget

Hill International, Inc. provides program management, project management, construction management, and construction claims and consulting services. Engineering News-Record magazine recently ranked Hill as the eighth-largest construction management firm in the United States.

### Challenges

- Provide project management services including design review, document control, cost estimating, and scheduling for the Comcast Center construction project—a \$400 million initiative that produced the tallest building in Philadelphia
- Track costs for insight into change orders and forecasts
- Maintain and adhere to schedules for the complex project to ensure it stays on track to meet the completion deadline

### Solution

- Implemented Oracle’s Primavera Contract Management to track the costs for 25 major entities working on the Comcast project and re-allocations into various program areas
- Deployed Primavera P6 Enterprise Project Portfolio Management and Primavera Risk Analysis to set and manage schedules for approximately 20 contracts, as well as provide visibility into any potential schedule slippage
- Used Primavera Contract Management to resolve changes, make payments on time, and avoid claims—all while watching the actual and pending costs of contracts and tying the system into the accounting system of the building’s owner
- Automatically collected and summarized detailed cost elements from contracts, requisitions, changes, and proposals and dynamically displayed them in one easy-to-read dashboard
- Used Primavera Risk Analysis to identify common scheduling pitfalls, flagging the schedule for quick and easy resolution
- Allowed stakeholders to directly update project status and allowed management to tab between the cost- and schedule-based views, as well as drill down and filter by task or resource
- Enabled Hill to complete the Comcast building project on time—in two-and-a-half years—and under budget