



Suffolk Construction Company,  
 Inc.  
 Boston, MA  
[www.suffolkconstruction.com](http://www.suffolkconstruction.com)

**Industry:**

Engineering & Construction

**Annual Revenue:**

US\$1.6 billion

**Employees:**

800

**Oracle Products & Services:**

Primavera Contract Management  
 Primavera P6 Enterprise Project  
 Portfolio  
 Oracle Financials

**“Oracle’s Primavera applications have strengthened our value proposition by enabling us to offer an industry-leading project management solution to our customers and partners. We can provide secure, timely access to multiple parties involved in each project, which is a major selling point in construction management services.”**

– Corren Collura, Chief Information Officer, Suffolk Construction Company, Inc.

**Suffolk Construction Company, Inc. Keeps Construction Projects on Track with Web-Based Tools**

Suffolk Construction Company, Inc. is one of the leading privately held building contracting firms in the country, with main offices in the East Coast, Mid-Atlantic, Southeast, and West Coast regions. Suffolk provides preconstruction, construction management, design/build, and general contracting services and has a reputation for delivering on challenging projects in the assisted living, commercial, education, entertainment, federal government, healthcare, hospitality, residential, and retail sectors.

**Challenges**

- Assist the company in managing hundreds of subcontractors and maintaining schedules and budgets on large-scale building construction projects
- Provide access to timely data and collaboration tools for approximately 200 users representing multiple parties involved in construction projects

**Solution**

- Upgraded to Oracle’s Primavera P6 Enterprise Project Portfolio and Primavera Contract Management to provide Web-based access to vital data for keeping construction projects on track
- Provided all project participants with access to timely, accurate data—from subcontracts and change orders to forecast data
- Improved the company’s ability to support a robust workload of 70 to 80 concurrent projects that encompass hundreds of subcontracts worth millions of dollars
- Promoted collaboration internally to spread standardization
- Improved collaboration with external partners, including subcontractors, owners, and architects, to avoid delays
- Pulled data from the Primavera applications and Oracle Financials to deliver forecasting abilities and enable the company to proactively address issues that might impact project costs, such as weather conditions or design changes
- Established a structured forecasting and budgeting process, resulting in efficiencies and more timely reporting
- Provided executives with vital insight into cash flow
- Simplified the change management process by automatically tracking changes that may affect other documents
- Enabled the scheduling staff to provide enterprise reporting to various departments