PRESCIENT
SOLUTIONS GROUP
ACCELERATING TIME TO VALUE

Business Transformation Solutions

Prescient Business Transformation:

The Prescient Business Transformation(BT) practice helps organizations navigate the complexities of major business improvements by effectively aligning resources and processes to optimize your organization's performance. Whether you are integrating resources from a recent merger or acquisition, positioning your company for scalability, growing into new markets, or trying to improve performance by maximizing revenue and reducing costs, Prescient has the expertise and proven methodologies to help you succeed quickly.

The Prescient approach to business transformation focuses on five unique tenets:

ACCELERATING TIME TO VALUE

When undertaking major business transformation efforts, organizations often spend so much time trying to identify problems and designing solutions that they delay executing the key projects that will help them realize benefits. Prescient helps organizations maximize revenue, optimize costs, and accelerate cash flow quickly though a comprehensive organizational evaluation and the proper and timely execution of business initiatives implemented through the most relevant methodology (e.g. Lean Six Sigma, Theory of Constraints, Malcolm Baldrige, CMMI).

HOLISTIC APPROACH

Prescient begins by looking at your enterprise from a leadership, performance and enterprise perspective to clearly understand your goals and business objectives. We then work closely with you to craft the most suitable solution using the best combination of people, processes, technology, and project management methodology to achieve your desired results. We ensure that work is coordinated and the improvements you execute not only optimize your current performance, but position your organization for accelerated growth into the future.

DATA CONFIDENCE®

Central to all Prescient engagements is our focus on Data Confidence - a progressive process combining information analysis with a reliable information technology infrastructure to support rapid access to and dissemination of reliable information.

Office Locations: Novi, MI. | Reston, VA. | Chicago, IL. | Edmonton, Alberta. | Dallas TX. | West Palm Beach, FL.

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ENTERPRISE DATA MANAGEMENT & ENTERPRISE ARCHITECTURE

Prescient recognizes the need to consider the systems and information underlying the business processes our clients are improving. We understand and incorporate system and information management principles to ensure the information and data necessary to make business decisions is available, actionable, and assured.

CULTURAL ADOPTION IS ESSENTIAL FOR LONG-TERM SUSTAINABLE

business improvements. Prescient helps organizations develop a comprehensive talent and growth strategy that aligns how you assess, grow, and reward talent in context of your new business initiatives. This ensures the enterprise improvement efforts you have implemented will be adopted long into the future.

Prescient Business Transformation Solutions

Merger/Acquisition/Reorganization
- Organizational design
- Change management
- Organizational transformation
- Strategic alignment of process and projects
- Integration planning and management
- Business process improvement (re-engineering)

CPI Practice/Program Development and Management
- Training
- Mentorship/coaching
- Project and portfolio monitoring and reporting
- Talent and growth strategies
- Certification
- Project management
- Lean Six Sigma
- Theory of Constraints
- Malcolm Baldrige criteria assessment and incorporation

Strategic Planning/Alignment
- Organizational evaluation
- IT strategy
- Roadmaps
- Organizational development

Growth & Revenue Acceleration
- Business process improvement (re-engineering)
- Systems assessment
- Organizational structure analysis
- Project management
- Assessment of market requirements
- Activity-based costing
- Alignment of processes and projects
- Performance metrics development
- Operational readiness improvement
- Business transformation skills training
- Performance management

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