



**PRESCIENT**  
SOLUTIONS GROUP  
ACCELERATING TIME TO VALUE

## Staffing & Managed Services





## PROVIDING EXPERIENCED CONTRACT STAFFING RESOURCES, INCLUDING:

- Complete Project Office Outsourcing
- Construction Program & Project Managers
- Power & Utility, Operations /Engineering /Outage
- Program and Project Managers
- IT Program & Project Managers
- Manufacturing / New Product Development
- Project Control Managers & Implementation

### Specialists

- Project Engineers
- Project Schedulers / Planners
- Cost Managers & Engineers
- IT Governance expertise
- Process optimization expertise

## ARE YOU READY FOR THE FUTURE?

Have you been preparing your organization to slingshot into new markets and grow revenues? Like you, leading organizations use this time to evaluate their business; optimize their current practices, and build for the future to balance cash flow, cost, investments and revenue targets to achieve their business performance objectives.

Indicators show organizations are growing and will be deciding on staffing options to support new growth plans. Will you take the managed services approach or the staff-augmentation approach? The pros and cons of both approaches should be considered when embarking on major technology or business optimization initiatives.

### STAFF AUGMENTATION ADVANTAGES:

- Control – you retain control of your resources and their day-to-day effort.
- Risk: – at the enterprise level, and across many risk elements, staff augmentation is less risky.
- Commercial and Contract requirements – much less demanding and stringent.
- Dial up/Dial down – you can increase or decrease resources relatively at will depending on the size of your need.
- Internal resistance is typically much less compared with the decision to outsource.



### DISADVANTAGES OF STAFF AUGMENTATION

- Focus on resource verse results. You get boots on the ground verse a methodology. You are responsible for the methodology of how you will deliver.
- Training you have to invest time in training the temporary staff
- Scale –you usually do not gain any economies of scale because it's a resource-centric model
- Cost models are structured differently for staff augmentation as the market determines rates for specific skill sets and because they are "purchased" there is typically little leverage.
- Management overhead – As staff augmentation grows the amount of supervisory overhead increases.



### EXPLORING MANAGED SERVICES:

There is leverage in consolidation and standardized processes to serve diverse business units and geographies. Our managed services model brings more than 50 years of proven methodologies in implementing Primavera P6 implementations and optimizing your PMO and CIO environments. Additionally, our approach tackles head-on the disadvantages of a staff augmentation model:

- Results-centric – focuses on the successful implementation or process improvement objective. We ensure quality delivery and productivity gains can be realized.
- Education and expertise is no longer a cost as we bring our trained and certified professionals to you ensuring your implementation is successful.
- Process – we bring industry best practices, particularly PMI, ITIL and CMMI into our consulting and implementation models—giving you business advice in addition to your implementation needs.
- Scale – now you can take an implementation and grow to whatever level you require as our model is replicatable and repeatable.
- Cost is now set up to leverage scale. Your overall cost is lower as your oversight is no longer required. If you desire managed services or staff augmentation support from Prescient Solutions Group, you will:
- Accelerate your implementation schedule by having a tried and proven methodology for implementing Primavera environments
- Raise confidence in our partnership with you, as every PSG associate is an Oracle Primavera P6 CERTIFIED resource. No other partner provides you this level of expertise.
- Maximize your return on investment. You get the business and implementation expertise ensuring your environment and process are optimized for your business.

Our pool of resources are all Oracle Primavera P6 Professionals. Our individuals bring expertise from many portfolio management technologies (eg. Primavera, Clarity, Planview, SharePoint, and MS Project) and business expertise in IT Governance, Project Management and Portfolio Management and Process Improvement.

From startup to deployment our experts ensure your success with deep knowledge in resource management, budget development and control, forecast reporting, performance evaluation, cost management, Earned Value management and advanced Critical Path Method (CPM) scheduling, all aligning to your business. We have a proven history of success in both private and public sector sectors including DOD and DOE, public works and capital planning CPIC, utility and petrochemical, nuclear power, automotive, IT program and project management, and construction.

